

## Girteka Logistics awards WABCO its Largest Ever Fleet Management Solutions Contract

**BRUSSELS, Belgium – March 6, 2018 – Girteka Logistics today awarded WABCO Holdings Inc. (NYSE: WBC), a leading global supplier of technologies that improve the safety, efficiency and connectivity of commercial vehicles, its largest ever Fleet Management Solutions (FMS) deal. Under the agreement, 2,700 trucks across Girteka Logistics European fleet will be equipped with WABCO's advanced FMS.**

Headquartered in Vilnius, Lithuania, Girteka Logistics has a fleet of more than 4,000 trucks and 4,300 trailers. It delivers over 320,000 Full Truck Loads (FTL) annually for some of the world's largest retail brands.

This multi-year agreement will see Girteka Logistics trucks upgraded with WABCO-owned Transics' comprehensive FMS portfolio, including advanced TX-SKY™ on-board computers and TX-FLEX™ mobile app connectivity as well as TX-CONNECT™ back-office IT and software integration via the TX-TANGO™ web service platform. This powerful combination of advanced FMS solutions provides significant benefits for Girteka Logistics, including improvements to its overall fleet efficiency and an enhanced customer service capability.

Providing real-time communication between Girteka Logistics' dispatchers and drivers, TX-SKY onboard computers constantly monitor and collect high quality truck data. This enables fleet managers to plan advanced route management as well as receive real-time alerts and alarms on vehicle speeds, GeoFences, driving times and activity duration. These functions, including efficient remote tachograph downloading, are all critical to support compliance with European driving and resting time regulations. TX-SKY also delivers truck performance and driving style analysis to aid more economical and ecological driving. This is complemented by TX-FLEX mobile app connectivity which further enhances driver efficiency with out-of-cabin information support.

"We are very proud that Girteka Logistics, a truly innovative transport leader, has chosen WABCO as their strategic FMS partner," said Nick Rens, WABCO President, Trailer Systems, Aftermarket and Off-Highway Division. "Girteka Logistics already has WABCO Electronic Braking Systems installed on many of its trailers and, by now combining this proven vehicle control technology with our industry-leading Transics FMS, we offer a new level of differentiation for Girteka Logistics in terms of overall fleet efficiency and customer service. This contract also demonstrates how WABCO is uniquely placed to harvest data from truck, trailer and driver behaviors and leverage the increasing digitization of our industry as another driver of WABCO's outperformance."

Transics' FMS will enable Girteka Logistics to closely monitor and communicate with more vehicles per dispatcher than previously possible. In addition to a clearer picture of its fleet performance, new functionalities including order follow-up guidance and out-of-cab information support will give Girteka Logistics increased visibility of its customer supply chain.

"We see WABCO not just as a trusted supplier, but as a strategic long-term partner and enabler of our business growth," added Edvardas Liachovičius, Girteka Logistics, Chief Executive Officer. "To be competitive in this dynamic market we are continuously seeking to improve operational efficiency and, as our fleet grows, this can only be achieved with the most advanced solutions on the market. WABCO

provides this and much more. We selected them as a critical partner who can help us stay ahead of the curve by truly differentiating our customer service as we constantly strive to further improve customer satisfaction and fleet efficiency.”

Press Photo/Caption: Girteka Logistics awards WABCO its Largest Ever Fleet Management Solutions (FMS) Contract to equip 2,700 Girteka Logistics trucks across Europe with Transics advanced FMS.

### **About Girteka Logistics**

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Girteka Logistics is Europe’s biggest asset based FTL Transport Company. The company delivers more than 320,000 Full truck loads annually. Having grown organically from 600 trucks in 2010, Girteka Logistics now operates more than 4,000 trucks and 4,300 trailers in Europe, Scandinavia and CIS. With 10,000 employees, Girteka Logistics industry expertise has made it the FTL carrier of choice for the world’s biggest brands. For more information, visit [www.girteka.eu](http://www.girteka.eu)

### **About WABCO**

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WABCO (NYSE: WBC) is a leading global supplier of technologies and services that improve the safety, efficiency and connectivity of commercial vehicles. Originating from the Westinghouse Air Brake Company founded nearly 150 years ago, WABCO continues to pioneer breakthrough innovations to enable autonomous driving in the commercial vehicle industry. Today, leading truck, bus and trailer brands worldwide rely on WABCO’s differentiating technologies, including advanced driver assistance, braking, steering and stability control systems. Powered by its vision for accident-free driving and greener transportation solutions, WABCO is also at the forefront of advanced fleet management systems that contribute to commercial fleet efficiency. In 2017, WABCO reported sales of \$3.3 billion and has nearly 15,000 employees in 40 countries. For more information, visit [www.wabco-auto.com](http://www.wabco-auto.com) .

### **For more information:**

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